

CAP Out-of-Stock Purchase Agreement

THIS FORM MUST BE COMPLETED FOR ALL OUT-OF-STOCK TRANSACTIONS WITH CAP CUSTOMERS

PART 1

By signing this agreement, the selling dealer agrees to receive an invoice credit to their open account for the CAP amount listed in the applicable model year CAP Agreement. **The dealer must submit an application for the invoice credit within 15 days of the delivery date.**

Customer Name _____ Customer FAN _____ CAP Code _____ Fleet Management Company (if applicable) _____

PART 2 (to be completed by dealer)

Dealer Code _____ Dealership Name _____ City, State _____

The named dealer agrees to sell the above referenced customer the VIN(s) identified below. The named dealer also agrees to comply with this agreement and ensure the ultimate customer/end user acknowledges receipt of a private offer from General Motors. The customer and dealer understand that this private offer is not compatible* with any additional retail or dealer incentives/rebates (i.e. Business Choice, dealer cash, pull boards, etc.). By signing this agreement, the named dealer is releasing General Motors from any future claim or obligation for incentive(s) on units purchased with CAP incentives. In addition, the named dealer authorizes GM to debit their open account for any incentive monies that have been erroneously paid to the dealership in reference to this transaction.

List the vehicles below that are included in this transaction. For each VIN, please indicate if a dealer trade is involved and if the dealer trade transaction has been completed by the original dealer in Order Workbench (OWB). If space for more than five VINs is needed, please attach a separate spreadsheet with the additional VINs and be sure to include all of the information below.

— VINs must be delivered with a Fleet delivery type in Order Workbench (Deliver Vehicle tab) —

VIN	Extended Service		Dealer Trade		Trade Completed in OWB	
	<u>OnStar RPO</u>	<u>XM RPO</u>	<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> Yes	<input type="checkbox"/> No
<input type="text"/>	_____	_____	<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> Yes	<input type="checkbox"/> No
<input type="text"/>	_____	_____	<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> Yes	<input type="checkbox"/> No
<input type="text"/>	_____	_____	<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> Yes	<input type="checkbox"/> No
<input type="text"/>	_____	_____	<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> Yes	<input type="checkbox"/> No
<input type="text"/>	_____	_____	<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> Yes	<input type="checkbox"/> No

Print Name of Authorized Dealer Representative _____ Phone Number _____

Signature of Authorized Dealer Representative _____ Date _____

This agreement is required as supporting documentation for all CAP out-of-stock purchase transactions and must be kept in the Deal Jacket.

* Always check program guidelines for compatibility.

Please contact the GM Envolve Solutions Center at 1-800-353-3867 with any questions. To have the invoice adjusted and CAP code added, please complete the Fleet/CAP Out-of-Stock form located on gmenvolve.com, under Fleet Tools.